THE WEEK AHEAD

Botswana Business Intelligence

What Botswana business should be watching this week.

2 - 8 NOVEMBER 2026

INSIGHTS | OPPORTUNITIES

THIS WEEK IN ONE MINUTE

Banks can change their prime lending rates again, fuel supply routes are widening and export markets are opening. New share offers and project activity bring opportunities, but check who receives the money and what is ready to buy.

5 THINGS TO WATCH

BUSINESS DEVELOPMENTS AND THEIR IMPLICATIONS

1

Check your bank's new loan rates

BoB kept its rate at 5.5% but lifted the freeze on bank prime rates. Ask your lender whether your borrowing cost will change.

2

Fuel supply routes are widening

Botswana is in supply talks with Dangote and others. New routes could bring storage and transport work. Prices and contracts remain unconfirmed.

3

China market access in focus

China reaffirmed duty-free access for Botswana goods. Check origin rules, product approvals and buyers before producing for this market.

4

Palapye investment proposal

An investor proposal could bring new zone arrangements. Value and investors are undisclosed. Wait for firm commitments before planning sales.

5

Policy priorities before SONA

MPs meet in Kasane on 2-6 November ahead of SONA. Watch for clearer reform priorities, delivery dates and implications for business.

DEADLINES THIS WEEK

CHECK THE OFFICIAL PACKS FOR BID CONDITIONS

03 NOV	**BDC | Fire equipment and maintenance - 11:00** Three-year contract for WIE and Commercial Holdings properties.
05 NOV	**BoFiNet | Motor vehicles - 16:24 listed** Citizen contractors only. Confirm the unusual time in the tender pack.
06 NOV	**BDC | Laptops and monitors - 11:00** Check specifications, eligibility and delivery terms before bidding.
06 NOV	**Air Botswana | Airline review - 12:00** Specialist consultancy; verified airline assignments are required.

Full notices and pack links: radar.co.bw/tenders

WHERE MONEY MOVES

COMMERCIAL FOCUS FOR THE NEXT CALL

STANBIC SHARE SALE
About P1.37bn offered: 20% of the bank. Offer open to 27 Nov. Proceeds go to the selling shareholder, not new bank lending. Watch local investor demand.

AIRPORT CITY WORKS
Government reports a 4,000sqm factory shell under construction, due March 2027. Value undisclosed. Suppliers: identify the contractor and remaining work packages.

KIHABE EXPLORATION
Talonx has A$775,000 committed for Kihabe and Viking. Botswana share undisclosed; receipt unconfirmed. Watch fieldwork and drilling orders.

BDC HOTEL STUDY
HTI Consulting: hotel study approved at about P364,000 (US$27,059). Written award required. Watch follow-on projects; this is not a building contract.

THE RADAR SIGNAL

THE COMMERCIAL IMPLICATION

Ask who gets paid - and what happens next.

A share sale, funding commitment, construction project and approved study mean different things. Match your sales approach to the stage: confirm the buyer, available budget, remaining work and payment terms before spending on a bid.

THE NUMBERS

LATEST VERIFIED INDICATORS

INFLATION	BOB POLICY RATE	PULA TO RAND	PULA TO US DOLLAR
7.8%	5.50%	R1.2355	$0.0743
Sep 2026	29 Oct decision	Per P1 | 30 Oct 2026	Per P1 | 30 Oct 2026

SOURCES Click story panels for sources | Bank of Botswana | Mmegi | DailyNews | Stanbic | Talonx | BDC | BoFiNet | Air Botswana
As at 1 Nov 2026. Public-source coverage; some editions inaccessible. BDC conversion at BoB 30 Oct rate. Tender packs and addenda govern.

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